

ABOUT US

Cook Group

About Cook Group

Cook Group is a family-owned company with headquarters in Bloomington, Indiana. Our diverse business portfolio includes companies working in life sciences, business services, resorts, property management, and medical devices.

Founded in 1963, Cook Group companies today employ more than 12,000 people around the world. We are committed to improving lives by giving back to our communities, supporting our employees and their families, and serving our customers and their patients. Learn more at www.CookGroup.com.

Cook Group is made up of five different businesses; Resort, Property Management, Service, Life Sciences, and Medical Devices.

Cook Group Incorporated is made up of 5 different business lines

Resort Business

French Lick
West Baden
Canton Harvester Inn

Property Management Business

CFC Properties

Service Business

Cook Family
Health Center
Cook Aviation
Cook Travel
K-Tube
Component Manufacturing
Cook Shared
Services

Life Sciences Business

Cook Pharmica
Contract Pharmaceutical
Manufacturing
Cook Regentec
Cell Therapy
Cook Myosite
Cell Therapy
MED Institute
Contract Service Provider
Cook Animal Health
Veterinary Products

Medical Device Business

Cook Medical



ABOUT US

Cook Medical

About Cook Medical

Since 1963 Cook Medical has worked closely with physicians to develop technologies that eliminate the need for open surgery. Today we are combining medical devices, biologic materials and cellular therapies to help the world's healthcare systems deliver better outcomes more efficiently. We have always remained family owned so that we have the freedom to focus on what we care about: patients, our employees and our communities.

Find out more at www.CookMedical.com, and for the latest news, follow us on [Twitter](#), [Facebook](#) and [LinkedIn](#).



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ABOUT US

Cook Pharmica

About Cook Pharmica

Cook Pharmica is a contract development and manufacturing organization (CDMO) that provides biopharmaceutical companies with a unique One Source, One Location model for development, clinical or commercial cell culture manufacturing, parenteral product manufacturing, and secondary packaging. Cook has invested heavily in its facility, people, and processes.

Core Services

- Process development
- CGMP mammalian cell culture manufacturing
- Analytical development
- Formulation development
- Aseptic syringe filling
- Aseptic vial filling and lyophilization
- Secondary packaging



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ABOUT US

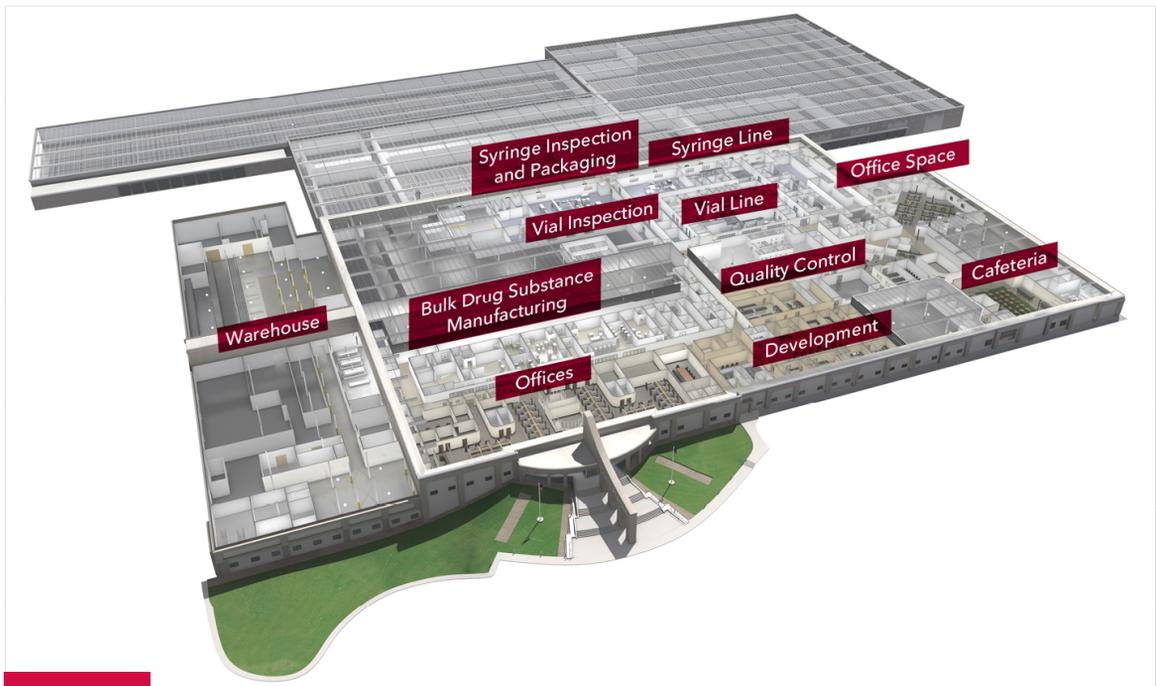
Cook Pharmica

Company History

Cook Pharmica was founded in 2004 as a division of Cook Medical, a family-owned medical device manufacturing company. Owner and Cook Group founder Bill Cook envisioned a contract manufacturing facility that would employ a unique solution called the one-source, one-location model to help biopharmaceutical companies accelerate the delivery of their life-enhancing products to patients worldwide. To accomplish this goal, the company tapped some of the industry's best talent and provided that talent with a state-of-the-art facility large enough to accommodate everything from DNA development to filling, finishing and packaging.

In May 2004, the company found the perfect site on which to build the Cook Pharmica campus: the abandoned RCA television factory in Bloomington, Indiana, which had closed its doors in 1998. Throughout every stage of the construction process, efforts were made to maintain the highest standards and build a facility that would offer biopharmaceutical companies flexibility as well as capacity.

By its facility's completion in 2010, Cook Pharmica had grown from an idea to a staggering 875,000-square-foot facility with world-class development, cell culture manufacturing, parenteral manufacturing and secondary packing services all in one location.



ABOUT US

Cook Pharmica

Tedd Green, President

Tedd Green serves as president of Cook Pharmica. Tedd holds a BS in business and a master's in business administration from Indiana University. Prior to joining Cook Pharmica, his professional work experiences included financial, marketing and general business strategy assignments with Arthur Andersen and Eli Lilly and Company.

With experience in both the service and the manufacturing industries, he helps the organization maintain a focus on providing best-in-class customer service while delivering process excellence in its contract development and manufacturing offerings. Prior to serving as president, Tedd served as vice president of business operations and chief financial officer for Cook Pharmica from 2005 until 2008.



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Cook Pharmica + Catalent

Cook Pharmica:

- As contract development and manufacturing organization (CDMO), the company works with biopharmaceutical companies to develop and manufacture drugs and then fill and finish those drugs in vials or syringes.
- Cook Pharmica employs over **750 people** in Bloomington, Indiana, which runs its state-of-the-art facility almost 24 hours a day over three shifts.
- Founded in 2004, Cook Pharmica renovated an abandoned RCA television factory.
- Today, the facility is nearly **875,000 square feet**, with 400,000 square feet unused and ready for expansion.
- Capabilities include product development, clinical and commercial cell culture manufacturing, parental product manufacturing and secondary packaging.
- In 2015, Cook Pharmica reached **\$100 million** in sales and are on track to reach **\$200 million** in sales in 2017.

Catalent:

- A leading provider of advanced delivery technologies (oral, injectable and inhaled) and development solutions for drugs, biologics and consumer health products.
- **10,000+ global employees**, including 1,400 scientists at more than **30 facilities** located around the world.

- In fiscal 2017, Catalent generated over **\$2 billion** in annual revenue.
- Headquartered in Somerset, NJ.
- Annually, Catalent produces more than **70 billion doses** for nearly **7,000 customer products**. Catalent has been involved in nearly 50% of the new drug products approved by FDA in the last decade.
- Capability to follow a prescription molecule through all phases of its lifecycle, from development to launch of the original brand prescription

Cook Pharmica + Catalent

- Upon completion, Cook Pharmica will strengthen Catalent's position as a leader in the rapidly growing area of biologics development, analytical, manufacturing, and finished product supply.
- Highly complementary combination that expands the capabilities of both companies.
- Catalent plans to invest aggressively in Cook Pharmica - the goal is a biologics development and manufacturing center of excellence.
- Catalent intends to build on Cook Pharmica's highly successful model, enabling biopharmaceutical companies to partner with a single pharmaceutical services company from early protein expression through all phases of product development.



JUST THE FACTS

GE Building

GE:

- The GE site has a history that started more than **50 years ago** when it began manufacturing refrigerators.
- The property is over **70 acres** with more than **one million square feet** of available space.
- We plan to invest in this vacant property to create a manufacturing facility that will once again be a source of pride for our community.
- We expect to add **500 jobs in Bloomington** at this new facility and our world headquarters.
- Dependent on company growth, we plan to invest **\$125 million** in the facility over the next 10 years.
- The project will create new jobs and will bring increased tax income to the county.
- We hope to use our My Cook Pathway program to recruit Monroe County residents who might be struggling to get a job because they lack a high school diploma.
- We are committed to making Bloomington a great place to live and work and to helping local residents improve their lives through education and career development.
- The completion of the purchase is subject to certain conditions, including inspections and agreements with the city and county. We expect the transaction to **close in the fourth quarter**.
- We will be working with Monroe County and the state on tax abatements to help finance the extensive renovation that needs to happen on this site.
- We are working with the city of Bloomington to reach an agreement in lieu of annexation.

Bloomington Economy*:

- South-Central Indiana currently offers **5,874 jobs** in the life sciences sector, the third largest industry in the region after advanced manufacturing (auto parts, furniture, etc.) and defense. Virtually all of those life sciences jobs are in Monroe and Owen counties.
- Bloomington currently has **18 life sciences companies**.
- Bloomington will now have **three large life sciences companies**; Cook, Baxter and Catalent.
- Indiana is a leader in key areas of the life sciences industry, boasting the **second-highest number of life sciences exports** in the United States, second only to California, at \$9.8 billion – nearly one-third of Indiana’s total exports.

** Data from the Bloomington Economic Development Corporation and Bloomington Life Sciences Partnership*



ABOUT US

Renovation

We have a history of turning troubled and unused properties into valuable assets in our communities. With the purchase agreement for the vacant GE site, we see an opportunity to do this again.

Showers building

In 1967, a fire destroyed most of the former Shower's Furniture Factory, once one of the largest furniture makers in the U.S. Working together, CFC Properties, Indiana University, and the City of Bloomington renovated the surviving structure, creating office and research space. The complex, built in 1910 by Charles C. Showers, was one of the first businesses in Bloomington to use electricity. The company closed in 1956.

RCA television factory

What is now the Cook Pharmica campus was once the abandoned RCA television factory, which had closed its doors in 1998. Throughout every stage of the construction process, efforts were made to maintain the highest standards and build a facility that would offer biopharmaceutical companies flexibility as well as capacity.

French Lick Resort

By the mid-1990s, French Lick Springs Hotel, although still in operation, was a mere shell of its former glory and the abandoned West Baden Springs Hotel was literally crumbling to the ground. The renovation began with people who refused to give up – local volunteers and Indiana Landmarks. Soon Cook joined the cause and committed more than \$500 million dollars to not only save the West Baden Springs Hotel but also the French Lick Springs Hotel. The Cook family wanted their preservation work to result in living, breathing historic places that would be around for centuries to come.

